

Sales Development Representative



Ginolis is currently looking for an enthusiastic and self-development driven Sales Development Representative (SDR) to join the Ginolis team in Oulunsalo. You will be one of the team members in our global Sales and Marketing team. This is an excellent opportunity to start a sales career in a global sales team.

Main responsibilities are;

- help with the lead qualification process
- support the preparation of offers and updating templates
- assist in cost calculations
- moving leads through the pipeline
- making sure inbound customer inquiries are handled
- prepare technical solution concepts
- updating CRM data

To be successful in this position, we expect you to have the following background and skills:

- business orientation
- understanding of technology
- some work experience in sales
- self-motivated, proactive and result oriented team player
- systematic and thorough working methods
- excellent communication and interpersonal skills with internal team as well as with customers and vendors
- fluent written and spoken English

The position is new, so you will have the opportunity to use your knowledge and creativity to build up the job content which best suits you and the sales team.

If you feel that this could be your future plan/career opportunity, please send your application as soon as possible. For further information, please contact EVP, Jorma Venäläinen tel. +358 50 365 7186 or jorma.venalainen@ginolis.com.

Please submit your application, CV with references and salary expectations to recruitment@ginolis.com by 6.3.2020.

About Ginolis

Ginolis specializes in high-quality automation, liquid handling and quality control solutions for the production and processing of medical devices and diagnostics. From standard products to fully customized systems, Ginolis offers an extensive range of solutions based on its modular automation platforms. The company boasts patents in dispensing, microfabrication and precision robotics.

Established in 2010, Ginolis is headquartered in Oulu, Finland with sites in San Diego, USA; Uppsala, Sweden and Suzhou, China. The company is privileged to work in co-operation with many of the world's leading diagnostic companies.