

What is?

PHOTONICS

OPTICS

NANO

MICROFLUIDICS

MEDICAL
TECHNOLOGY

MICRO
TECHNOLOGY

QUANTUM TECHNOLOGY

MEMS

ADVANCED
MATERIALS

FLEXIBLE AND HYBRID ELECTRONICS



OUR
ASPIRATION



IVAM is an international
microtechnology business
network and technology
marketing expert.

We connect professionals in the high-tech industries and support them in bringing innovative technologies and products to market and in gaining a competitive edge in international competition.

Your questions – our offer

We support you in developing your business, doing networking, exchanging ideas and increasing your level of awareness. With us you save time and resources in your daily work and meet professionals at eye level!

- 1 How does my company get more visibility?
- 2 How to increase my international network?
- 3 How do I get qualified contacts in any field?
- 4 How to get qualified personnel?
- 5 How do I get to know partners to develop my company strategically?

Your questions – our offer

We support you in developing your business, doing networking, exchanging ideas and increasing your level of awareness. With us you save time and resources in your daily work and meet professionals at eye level!

- 6 Where can I get know-how and orientation/information for planning the strategic development of the company?
- 7 What positive effect does membership have on the distribution of our products and services?
- 8 To what extent does IVAM membership save me resources in my daily work?

1

More Visibility



IVAM publications reach more than
10,000 experts around the world



1

More Visibility

IVAM publications reach more than 10,000 experts around the world

You are welcome to publish articles about your company or your products and technologies in our publications:

- MikroMedia e-Newsletter
- "inno" – digital high tech magazine
- IVAM Inside e-Newsletter for members



1

More Visibility



Our other digital offerings give your company visibility to a broad professional audience



FOLLOW US



1

More Visibility

Our other digital offerings give your company visibility to a broad professional audience

- IVAM Blog
- IVAM Podcast
- Press releases
- Social Media Marketing (LinkedIn, Twitter, Instagram)



1

More Visibility



Your member profile on our website

- Increased visibility through our website
- Presentation with texts, images and videos
- Social media links
- LinkedIn profile of the contact person
- Better findability in search engines

The screenshot shows the member profile for Chips 4 Light GmbH on the IVM website. The profile includes the company name, logo, and social media links. It features two images of LED chips. The text describes the company's products and services, including LED chips, detectors, and laser diodes. The profile also lists the contact person, Beate Jungwirth, and provides her email and phone number. The bottom section contains a video player with a YouTube video titled 'Chips 4 Light - Distributor for LED Chips, LE...'.

IVM Microtechnology Network > Members

Chips 4 Light GmbH

Website

CHIPS 4 LIGHT

At Chips 4 Light you can get your individual optoelectronic component also in small and medium quantities. Our stock includes a variety of LED chips of different power classes from ultraviolet to infrared and also in white, which can be delivered at short notice. Our portfolio is rounded off with LEDs, detectors and laser diodes across the entire spectrum.

We integrate the LED chip into your solution, also as customized LED. On request we design boards and optics. Our products are particularly suitable for applications with a high demand for miniaturization in sensor technology, industry, medicine and much more, today and for innovations of tomorrow.

Wherever optical precision, specific quantities and long-term delivery capability play a role, Chips 4 Light has the right solution for you. Together with our customers, we are writing the future of light!

Products

- LED Chips, bare LED dice
- LEDs
- Detectors
- Laser Diodes
- Customer specific LED Modules

Services

- Prototype production with qualified consulting (design, simulation (optical, thermal), manufacturing, quality assessment, functional tests)
- Standardized small batch production
- Services (sorting, measuring (LED chips, laser diodes))
- Long-term storage in gel pack, wafer pack in dry storage cabinet
- Customized LED chip qualification / certification

General Information

Chips 4 Light GmbH
IVM member
Am Kühlen Kasten 8
91161 Sinsing
Germany
Website
Number of Employees: 12
Founding Year: 2010

Contact

Beate Jungwirth
info@chips4light.com
+49 9404 641130

Chips 4 Light - Distributor for LED Chips, LE...

Arnschott out YouTube

2

Internationali- zation

Our international trade fairs, events and long-standing partnerships provide you with **easier access** to markets and contacts in Europe, the USA and Asia.



2 Internationali- zation



International trade fairs



2

Internationali- zation



International trade fairs

- COMPAMED, Düsseldorf, DE
- W3 Fair + Convention, Wetzlar, DE
- MD&M West, Anaheim, CA, USA
- Medical Manufacturing Asia, Singapur, SG
- Medical Fair Thailand, Bangkok, THA
- CMEF, Shanghai, CN
- Asia Photonics Expo, Singapur, SGP

Our offer "all-round carefree package":

- furnished booth exclusively for members
- Presentation slots at forums
- Support before and during the fair
- B2B meetings and networking events
- Company visits on site (USA/ Asia)
- Catering at the booth
- Marketing and public relations

2

Internationali- zation



Access to international markets

We provide a **jump-start** and a **time advantage** in accessing international markets.

- We evaluate **international markets** and advise you on **market entry** issues.
- We provide information on **general conditions** (e.g. licensing, customs and contract law).
- We provide information about **national and international funding programs** to support your market entry.
- We connect you with **local multipliers**.
- We advise you on **intercultural specifics**.

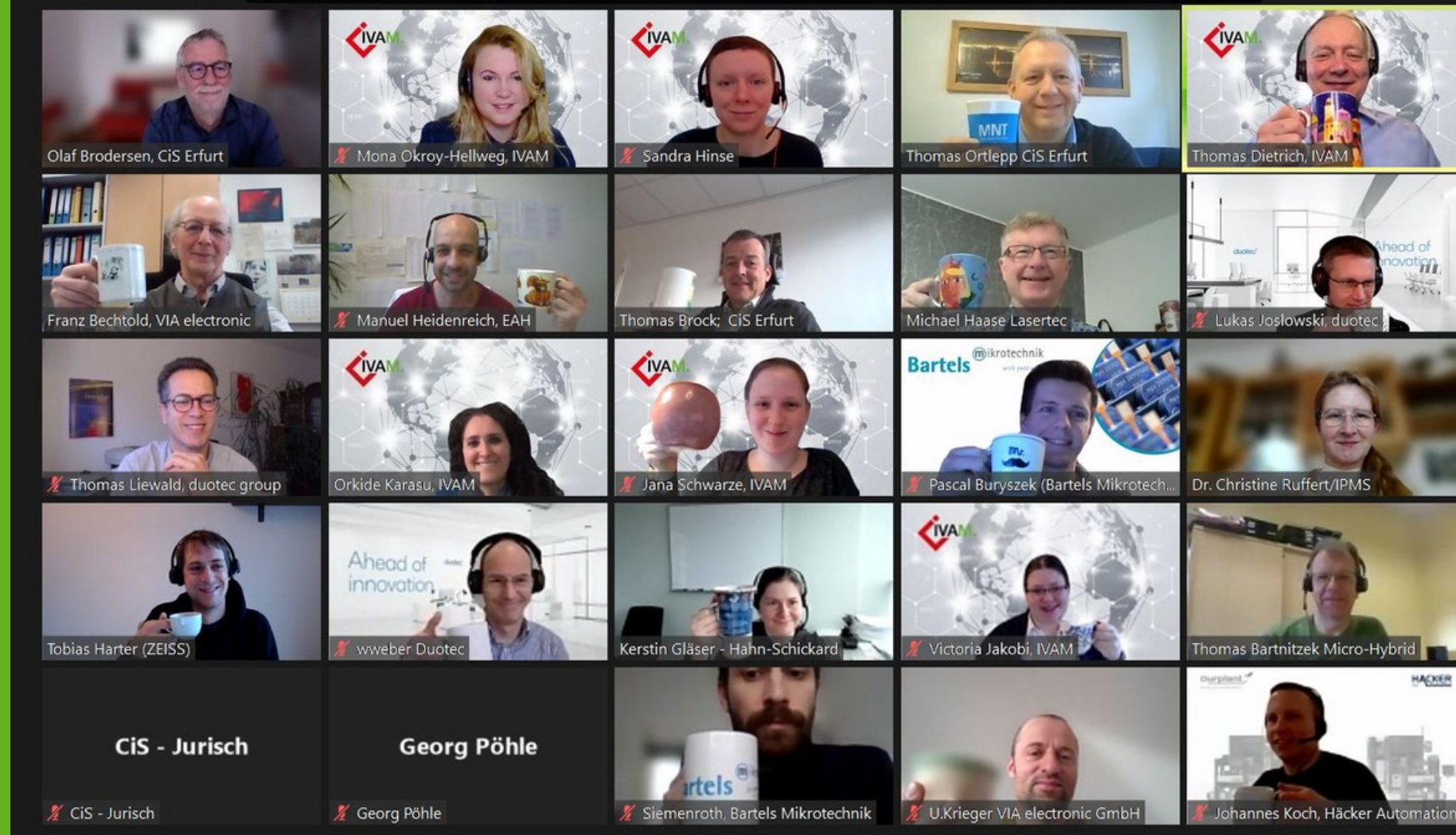
3

Qualified
contacts



3

Qualified
contacts



Digital Meetings

Meetings
On-Site



3

Qualified contacts



At our events and expert group meetings, you will meet potential customers, project partners, service providers and international industry experts for a joint exchange!

3

Qualified
contacts



Mid-Week Coffee Break

COMPAMED HIGH-TECH FORUM

COMPAMED INNOVATION FORUM

Europe meets USA

IVAM Hightech Summit

Laser Forum

Events on Quantum Technology

Spotlights on Nano- and Microtechnology and HR

Electronics Lunchtalk

...

**UPCOMING
EVENTS**

3

Qualified contacts



Our events on the topics:

Internationalization

- SYSTEMS INTEGRATION
- Europe meets USA

Technical presentations

- COMPAMED HIGH-TECH FORUM
- COMPAMED Innovation Forum
- LaserForum
- Spotlights on Micro- and Nanotechnologie
- Spotlights HR

Future topics

- QuApps
- IVAM High-Tech Summit
- Artificial Intelligence - IVAM Entrepreneur Forum

Member Events

- Virtual Mid Week Coffee Break

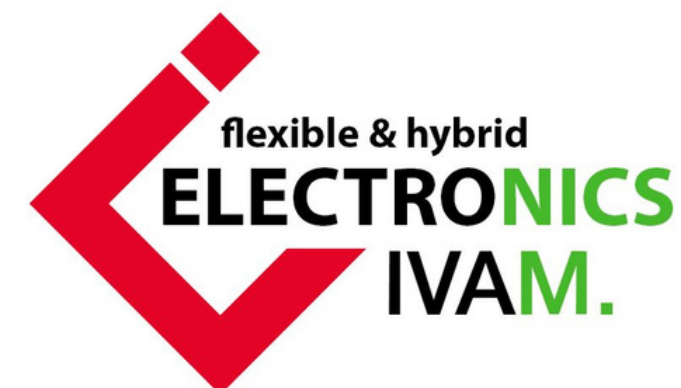
3

Qualified contacts



Our IVAM FOCUS GROUPS

The IVAM FOCUS GROUPS facilitate networking and enable a continuous exchange of information on important topics in micro and nanotechnology.



3

Qualified contacts



Content of the IVAM FOCUS GROUPS

At the IVAM FOCUS GROUPS, you can actively participate and also propose topics that you would like to discuss with other industry players.

The objectives of the IVAM FOCUS GROUPS include:

- Enable **exchange** and discussion of current challenges and problems of **technical developments** among practice-oriented experts
- Promote **dialog** between manufacturers and users along the entire value chain
- **Exchange at eye level**: mutual sharing of know-how and learning from each other, not pure knowledge transfer

3

Qualified contacts



IVAM Executive Club

- Membership for C-Level only, non-transferable,
- 3-4 exclusive networking meetings per year,
- Survey on current topics ("Executive Panel"),
- exclusive information from the network in advance,
- Networking with C-level executives from the high-tech industry.



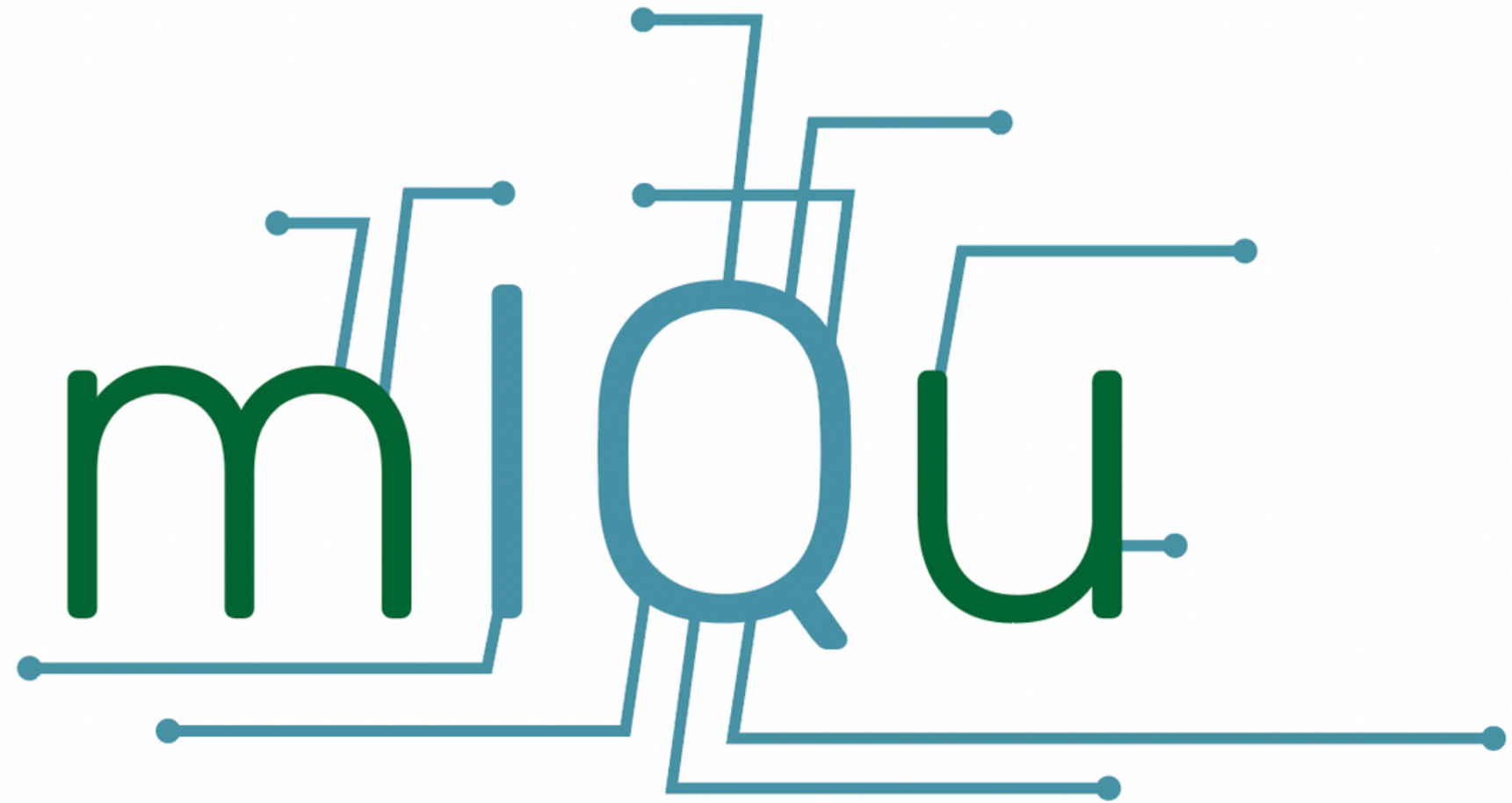
4

Qualified
personnel



4

Qualified personnel



im Rahmen des geförderten Projektes KoWeMi

- Promoting professional training in microtechnology
- Demand-based professional training
- Networking and establishment of inter-company training structures
- Cost-efficient training by using synergy effects and the broad IVAM network

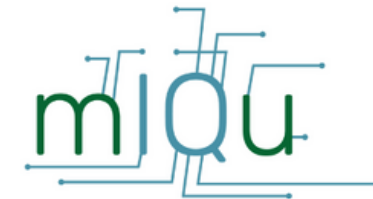


4

Qualified personnel



Spotlight



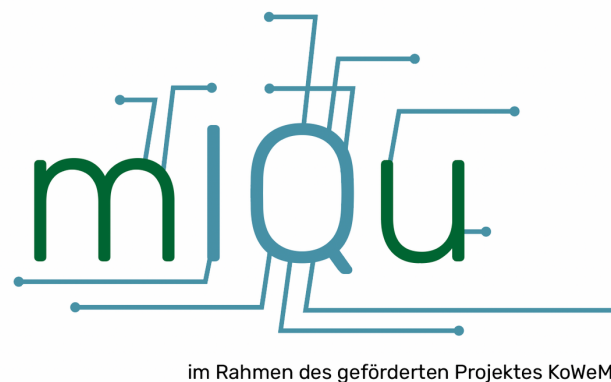
- Insights into the latest state of the art on various topics and aspects of micro- and nanotechnologies,
- Spotlights HR - Insights into the various areas of human resources at technology companies,
- on every first Tuesday of the month from 09.00 - 11.00 a.m.,
- in cooperation with the Regionalen Berufsbildungszentrum Kreis Steinburg (RBZ).

4

Qualified personnel

Professionals

- Free advertising of job offers on our website for members
- Job offers are published in our newsletters and thus reach a network of several thousand industry contacts
- At our events you will get to know possible new professionals
- "mlQu" project to combat the shortage of skilled workers and to provide contacts to training and education providers for the high-tech sector



5

Cooperations



Cooperation Partners in the fields of:

- Company organization/ start-up consulting/ executive coaching
- Patent/ IP strategies
- Market studies for high-tech markets
- Management of research projects
- Digitalization of products and work processes
- Cybersecurity
- Social Selling/LinkedIn
- Growth financing and promotion
- ...

6

Information Orientation Know-How



6

Information Orientation Know-How

In addition to our events, IVAM FOCUS GROUPS and trade fairs, both our publications and our Europe-wide economic data survey as well as our Executive Panel provide a good overview of current trends and topics in the high-tech markets.



6

Information Orientation Know-How



IVAM Research

With the IVAM survey – our annual economic data survey among industry experts in microtechnology and related key technologies in Europe – we monitor the economic situation of the industry, identify trends and perspectives.

The IVAM Executive Panel is a short survey of C-level executives on current (social) economic/political issues and a trend indicator in the Microtechnology industry.

> IVAM Microtechnology Network > IVAM Research > Economic Data

IVAM Survey 2022: Corona Crisis - Climate Change - Developments in the EU

22.06.2022

Climate change is on everyone's lips - yet much remains to be done. The consequences of climate change are becoming increasingly visible in everyday life through extreme weather phenomena or rising food prices due to poor harvests. That is why the demand also on companies and institutes to operate sustainably or to contribute to improving the situation with technologies and/or products becomes more and more urgent.

In this year's economic data survey, the IVAM Microtechnology Network placed a focus on the topic of sustainability/ circular economy. In this context, the expectations of the microtechnology branch from the new German Federal Government were also queried, which with the participation of the party "Die Grünen" seems predestined for a policy turnaround with regard to the climate issue.

The survey was conducted before the start of the war in Ukraine - but does not lose its relevance because, on the one hand, the status quo of the organizations after the Corona pandemic is presented and, on the other hand, the special areas queried (sustainability/new German federal



Downloads

◆ Summary of results

Recommended articles

> IVAM Microtechnology Network > IVAM Research > Executive Panel

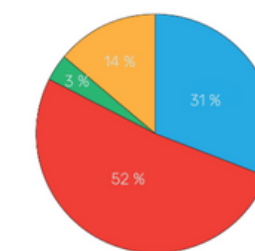
War in Ukraine: Industry experts expect significant impact on high-tech sector



04.03.2022

The Russian attack on Ukraine will not remain without consequences for the hightech industry in Europe. As part of its Executive Panel, the IVAM Microtechnology Network has surveyed the current mood regarding the Ukraine crisis among selected executives in the micro and nanotechnology industry.

What impact do you expect this to have on the high-tech industry in Europe?



■ No major impact is expected on the high-tech industry
■ There will be a significant impact in various areas of the industry
■ There will be devastating effects in several areas of the industry
■ No assessment possible

Quelle: IVAM Executive Panel

The majority of respondents anticipate significant, in some cases even devastating, effects on the high-tech industry.



Downloads

- ◆ 15. IVAM EP War in Ukraine Evaluation.pdf
- ◆ 15. IVAM-EP Krieg in der Ukraine Auswertung.pdf

Recommended articles



10.06.2022
"Microtechnologies for Optical Devices"- IVAM presents special exhibition area at W3+ Fair 2022 in Wetzlar

7

Sales Support



We support your sales activities with:

- **Speaking opportunities** at our events (e.g., Mid Week Coffee Break or IVAM FOCUS GROUPS meetings).
- Your **member profile** on our website (including product images and videos).
- **Contributions** in newsletters, on the blog, or as part of a podcast.
- Your participation in a **joint booth** at one of our trade fairs, incl. presentation slot (e.g. COMPAMED HIGH-TECH FORUM).
- Expanding your **personal business network**.
- Overview and information on **relevant target markets and trends** in the industry.

8

Saving resources



We save you time and personnel resources!

Our long-standing international partnerships give you **quick access to companies abroad**, without the hurdle of a lengthy business initiation! (see point 2)

We have checked the services of our **cooperation partners** in advance - we guarantee good quality and thus save you research time for suitable service providers! (see point 5)

At our **events** you will meet highly qualified decision makers and generate **sustainable leads** that fit to your company! (see point 3)

Exhibit with us! You don't have to worry about (almost) anything. **We take care of organizing and service** - you concentrate on your business! (see point 2)

CONTACT

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