

Micro MIM Japan Holdings Inc (<https://micro-mim.eu/>) is headquartered in Osaka, Japan and has its factories in Osaka, and in Thailand as well as R&D centres in Osaka and Thailand, offices in Tokyo and Offenburg, Germany. Micro MIM Japan is a parent company of Taisei Kogyo Co., Ltd which was established in the 1970s as a plastic injection moulding company. In the 1990s it has widened its work scope to the MIM (Metal Injection Moulding) technology.

As Technical Sales Representatives (USA), you will work closely with customers to grow and promote the sale of Micro MIM technology. Technical Sales Representatives are the first line of contact with all new customers and the customers he/she has obtained, Technical Sales Representatives establish and maintain long-term business relationships with a new and current customer base in the USA. This position is on commission base only.

The tasks:

- *Conduct market research and identify target companies as potential customers.
- *Liaise between Micro MIM Japan Holdings Inc and the clients and the market to produce and sell quality metal components.
- *Provide technical support to clients, emphasizing long-term relationships.

Skills:

- Technical/engineering background preferred
- Bachelor's degree and/or three to five years of proven sales or marketing experience
- Strong interpersonal and communication skills
- Knowledge of marketing and sales promotion techniques
- Strong presentation skills and professional appearance
- Strong organizational skills
- Valid driver license
- Ability to succeed in an entrepreneurial environment
- Microsoft Office proficiency
- Willingness to work a flexible schedule
- Attention to detail
- Ability to work in a fast-paced and dynamic work environment

If you are interested to work with a Japanese MIM company with a high-quality metal component, please contact Ms Izumi Nakamura by email: i.nakamura@micro-mim-japan.co.jp